

# The Effect of Accounting Information on Corporate Governance and Performance of Companies Listed on Vietnam's Stock Market

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## Abstract

This study builds and tests a research model for the mediating role of corporate governance in the relationship between accounting information and the performance of the company. The results of data analysis obtained from 336 survey samples in listed companies in Vietnam using Smart PLS software show that accounting information directly affects corporate governance and firm performance. In particular, the research findings have proven that corporate governance partly plays a mediating role in the relationship between accounting information and firm performance. This study also brings theoretical implications as well as managerial implications for listed companies in Vietnam in the process of promoting the use of accounting information in corporate governance in order to increase the firm performance.

**Keywords:** Accounting information; corporate governance; decision making; operational efficiency.

## INTRODUCTION

Research around the world have also studied the effect of accounting information on corporate governance such as the study of William J. Bruns, Jr. (1968) showing how important accounting information is to the companies' decisions. Friederike Wall et al. (2011) argue that accounting information may influence the decision making of executives in two ways: directly as input to decisions or indirectly on the behavior of executives. Tatiana Dânescua et al. (2015) argue that financial accounting and managerial accounting have a decisive role in how executives use this information when making decisions. Dr. Harendra Kariyawasam (2016) shows that accounting information is directly proportional to strategic decision making related to markets and production. Orla Feeney and Bernard Pierce (2016) show the role of accounting information in new product development at the company. Sang-Min Choa and Sun-A Kangb

(2017) show that executives of companies with higher quality of accounting information make capital investments more efficiently and executives' decision making better. SP Kothari (2019) shows the governance role of accounting information.

In addition, accounting information affects the performance of the company through studies such as Josep M. Argilks et al. (2003) proving that there is a relationship between the use of financial statements and financial performance. Smt. Bhavna P. Patel (2015) demonstrates how accounting information relates to corporate profits. Peter Cleary (2016) explores and shows that management accounting affects the performance of the company. Michael J. Turnera et al. (2017) show the mediating effect of strategic management accounting and hotel performance.

Corporate governance from the perspective of strategic decision making is a key factor and

has a great effect on the performance of the company. Decision making is an indispensable element of a manager in any type of organization, Nooraie (2012). It is a centralized management activity in all types of business organizations; large and small, private or public, profit or non-profit, Elbanna and Child (2007). Strategic decisions, when acted upon correctly, are an opportunity to reposition and rearrange the organization to be more “fit”, Harrison (1996). Accordingly, successful strategic decision-making enables an organization to maintain a competitive position, align its internal operations with the external environment, and survive threats and challenges, meanwhile, vice versa, due to their indispensable element in the company, a single, ineffective strategic decision can lead to the downfall of an organization and corporate embarrassment, huge economic loss for stakeholders or even bankruptcy, Mueller et al. (2007). The participation of managers in decision-making aims to create a working environment that looks in the same direction, in which both management and employees voluntarily contribute to improve the performance of the organization, (Noah, 2008). To achieve high business performance, it is essential that business owners provide good and effective strategic business decisions, Rehman, Khalid & Khan (2012). This study helps to supplement a systematic assessment of the effect of accounting information in both aspects of financial accounting information and management accounting information on making strategic decisions related to the market. Market and firm performance including financial and non-financial performance in the context of listed companies in Vietnam that have not been found by the author. From the above analysis, it is shown that the effect of accounting information on corporate governance and performance needs to be studied and clarified so that listed companies in Vietnam have a better perception of accounting, pay more attention to accounting work in order to provide quick, timely and accurate information for executives to make strategic decisions on market segmentation, sales commission strategy, and incentives and

strategies to create new products and markets that help improve the firm performance.

## Research Methods

### Survey sample information

The list of survey respondents was gathered from two sources: (1) buying addresses of listed companies from Vietstock company; (2) From acquaintances working at securities companies, auditing companies, listed companies. The author removed 2 observed variables and completed the survey from the published preliminary quantitative research, the completed survey was sent directly by the author or sent by acquaintances to the research subjects, the author sent to 500 addresses in total. Every 2 months, the author directly calls or asks acquaintances to remind those who have not answered, 2 times of reminding is done by the author. After the survey period, 362 responses were received by the author (72.4%). 26 invalid answer sheets after review were eliminated, specifically: middle-level managers who worked for less than 3 years with 12 answer sheets, because according to the author with less than 3 years of working experience, the manager is not reliable enough for the survey and the answer sheet coincide with the subjects of 14 answer sheets. Therefore, there were 336 valid answer sheets used for data analysis.

Table 1: *Descriptive statistics (n=336)*

Criteria	Amount	Ratio
<b>Number of years of service</b>	<b>336</b>	
3 -> 5 years	23	6.85 %
6 -> 10 years	81	24.1 1%
11 -> 15 years	114	33.9 3%
Over 15 years	118	35.1 2%
<b>Working position at the</b>	<b>336</b>	

company		
senior manager	118	35.12%
middle manager	218	64.88%
<b>Number of employees</b>	<b>336</b>	
Less than 50 people	5	1.49%
From 50 to less than 100 people	10	2.98%
From 100 to less than 200 people	43	12.80%
From 200 to less than 300 people	57	16.96%
Over 300 people	221	65.77%
<b>Capital of the company</b>	<b>336</b>	
Under VND 20 billion	6	1.79%
From VND 20 billion to less than VND 50 billion	31	9.23%
From VND 50 billion to VND 100 billion	58	17.26%
Over VND 100 billion	241	71.73%

According to table 1 number of years of service of respondents in public sectors mainly focus on the group of 11 to 15 years and the group of over 15 years (accounting for 33.93% and 35.12% respectively) which ensures that the respondents can answer the survey questionnaire as they have sufficient experience and practical knowledge. Regarding working positions at the company, there are 118 senior managers (accounting for 35.12%), 218 middle managers including chief/deputy in charge of accounting, heads/deputies of departments and divisions (accounting for 64.88%). Regarding the number of employees at the company, there are 221 companies with over 300 employees (accounting for 65.77%), 57 companies with employees from 200 to less than 300 people (accounting for 16.96%), 43 companies with employees from 200 to under 300 people.

Companies with the number of employees from 100 to less than 200 people (accounting for 12.8%), 10 companies with the number of employees from 50 to less than 100 people (accounting for 2.98%), the remaining 5 companies with the number of employees under 50 employees (accounting for 1.49%). Regarding the company's capital, 241 companies have capital of over VND 100 billion (accounting for 71.73%), 58 companies have capital from VND 50 billion to 100 billion (accounting for 17.26%), 31 companies have capital from VND 20 billion to less than VND 50 billion (accounting for 9.23%), 6 companies have capital from VND 20 to less than VND 50 billion (accounting for 2.98%), the remaining 5 companies with capital of less than VND 20 billion (accounting for 1.79%).

#### Check the reliability of the measurement

To measure financial accounting information, the author inherits the measurement factor of Ferdy van Beest (2009). Measurement of management accounting information. The author considers the measurement as the useful level of awareness about management accounting information on 4 characteristics (wide range, comprehensive, timely, and synchronous), This measurement was developed by Chenhall & Morris (1986), Adebayo Agbejule (2005). This measurement is used by Vietnamese researchers such as Nguyen Phong Nguyen et al (2016); Tran Thi Yen et al (2019); Le Mong Huyen et al (2020). Measurement of corporate governance from the perspective of decision-making behavior is inherited from Kariyawasam, H (2016) by the author. The author Kariyawasam, H (2016) in his study also inherits the study of Sekaran, u (2006) in which accounting information is the independent variable and the dependent variable is strategic decision making. To measure the performance of many studies using different measurement methods, in this study the author inherits the performance measurement factors of Zahirul Hoque (2011), Zahirul Hoque (2011) based on the performance measurement method developed by Govindarajan (1984), then this measurement method has been used by a number of studies (Abernethy & Stoelwinder (1991); Chenhall

and Langfield-Smith (1998); Govindarajan and Fisher (1990); Hoque and James (2000).

In this study, the author used SmartPLS 3.2.1 software to evaluate measurement models and test hypotheses about direct effects. At the same time, SPSS 20.0 software was used to perform descriptive statistics and preliminary testing of the measurement.

Table 2 presents the results of the evaluation of the measurement for the variables. Accordingly, the combined reliability (CR) of the variables are all higher than 0.70 (from

0.901 to 0.929) and the Cronbach's Alpha (CA) coefficient is both greater than 0.70 (from 0.851 to 0.904), showing that the measurement has a high reliability (Hair et al., 2017). Besides, the measure for the variables in the model also achieves the convergent value because the analysis results show that the load coefficients of all the observed variables are in the range from 0.784 to 0.891, which is larger than the threshold of 0.50 (Hulland, 1999). The average extracted variance (AVE) was higher than the minimum threshold of 0.50 (from 0.6458 to 0.770) (Hair et al., 2017).

Table 2. Result of evaluating the measurement

Measure ment	Observed variables	Outer loading	AVE	CR	CA
Synchron ized	Full information on costs and selling prices is provided from departments within the company.	0.866	0.748	0.922	0.888
	Information of goals is precise for each activity carried out in all divisions within the company	0.866			
	Information regarding the impact of your decisions on the performance of other departments.	0.863			
	Information about the impact of your decisions on your department and the impact of other individuals' decisions on your area of responsibility.	0.865			
Easy to understand	The company's accounting information is presented in a way that is easy to understand.	0.844	0.728	0.915	0.876
	The company uses graphs and tables to clarify the presented accounting information.	0.856			
	The company's accounting information uses language and accounting terms that are easy to understand.	0.856			
	The company's accounting information includes a full glossary of terms.	0.857			
Timely	Information is provided immediately upon request by the managers.	0.849	0.741	0.92	0.884
	Information is provided automatically to the managers when it is entered into the information system or immediately after the processing is complete.	0.856			
	There is no delay between an event occurring and related information being reported to the managers.	0.873			
	Reports are provided systematically, regularly, e.g. daily report, weekly report.	0.865			
Fit	Does accounting information show users the company's future expectations and projections?	0.835	0.712	0.908	0.865
	Does the company's accounting information provide information about the company's business	0.843			

	opportunities and risks?				
	Does the company use fair value instead of cost? (items whose value fluctuates frequently with market prices)	0.850			
	Does accounting information provide users with market volatility and significant transactions affecting the company?	0.846			
Non-financial	New product development	0.803	0.667	0.909	0.875
	Market development	0.822			
	Research and development	0.797			
	Cost reduction	0.823			
	Employee Development	0.839			
Wide scope	Forward-looking information (if historical information is most useful to you, please tick the small number, for example #1)	0.857	0.715	0.91	0.867
	Non-financial information related to production and market information, such as market share growth rate, etc. (If you find that there is a need for the company to use only financial information, please tick a small number)	0.814			
	Non-financial information, such as consumer preferences, relationships, government attitudes and consumer associations, competitive threats.	0.851			
	Information about macro factors, such as economic conditions, <i>population</i> growth, technological development, etc.	0.861			
Company manager	Accounting information is used to develop marketing strategies	0.790	0.645	0.901	0.863
	Accounting information is used in the development of advertising and promotional strategies	0.784			
	Accounting information is used in decisions regarding market segmentation, market targeting and positioning.	0.810			
	Accounting information is used in decisions regarding sales commissions and incentives	0.807			
	Accounting information is used in decisions regarding new product development and markets	0.826			
Comparison	Accounting information that discloses the change in accounting policy and explains the significance of the change.	0.846	0.723	0.929	0.904
	Accounting information with a note about the modification in the accounting estimate and an explanation of the meaning of the modification.	0.853			
	The company provides a table comparing the results of the current accounting period with previous accounting periods.	0.845			
	Accounting information in a company's financial statements is easily compared with information provided by other companies in the same industry.	0.848			
	The company has presented many financial indicators in its annual reports, making it easy to compare with previous periods.	0.859			



	0,526	0,610									
PH	0.508	0.531	0.422	<b>0.844</b>							
	0,579	0,611	0,482								
PTC	0.291	0.302	0.273	0.321	<b>0.817</b>						
	0,330	0,346	0,312	0,369							
PVR	0.503	0.541	0.458	0.473	0.31	<b>0.846</b>					
	0,573	0,620	0,523	0,546	0,355						
QTC T	0.394	0.324	0.313	0.342	0.482	0.36	<b>0.803</b>				
	0,449	0,374	0,360	0,395	0,551	0,415					
SS	0.482	0.503	0.444	0.433	0.284	0.486	0.372	<b>0.85</b>			
	0,537	0,565	0,496	0,489	0,319	0,547	0,421				
TC	0.212	0.164	0.24	0.268	0.566	0.22	0.401	0.209	<b>0.817</b>		
	0,240	0,187	0,273	0,309	0,646	0,254	0,458	0,235			
TH	0.524	0.492	0.509	0.471	0.283	0.475	0.306	0.535	0.16	<b>0.878</b>	
	0,602	0,571	0,587	0,548	0,328	0,552	0,358	0,609	0,185		
TT	0.469	0.514	0.482	0.432	0.292	0.439	0.362	0.509	0.19	0.469	<b>0.848</b>
	0,522	0,575	0,538	0,488	0,329	0,495	0,411	0,563	0,212	0,535	

(DB: synchronous; DH: easy to understand; KT: timely, PH: relevant; PTC: non-financial; PVR: wide-ranging; QTCT: corporate governance; SS: comparative; TC: financial; TH: integrated; TT: Fair)

In summary, the collected data can be well applied to test the research hypothesis. Because of the reliability, the convergent value as well as the discriminant validity of the scales are proven and guaranteed.

Evaluation on the fit of the model

According to Hair et al. (2019), multicollinearity will not appear if  $VIF < 3$ . Table 4 shows that the independent variables do not suffer from multicollinearity problem and the model is suitable. Because the VIF value in the largest model is 1.283 (all less than 3). Besides, the R<sup>2</sup> values (bold numbers in table 4) are all greater than 0.1 and in the range from 0.221 to 0.278, Hair et al (2019). It

shows that the research model is consistent with data collected from companies listed on the Vietnamese stock market.

Table 4: VIF and R<sup>2</sup>

Independent variables	Dependent variable	
	Performance	Corporate governance
Corporate governance	1.283	
Accounting information	1.283	1.000
<b>R<sup>2</sup></b>	<b>0.278</b>	<b>0.221</b>

### Results of testing the research hypotheses

Results of testing hypotheses about direct effects

To look at the direct relationship, the author used Bootstrapping with a sample size of 5,000.

The corresponding composition of the dependent variable on performance is tested, with the hypothesis H1 that corporate governance is directly affected by accounting information. This hypothesis is accepted from the research results because  $\beta = 0.470$ , T Values = 9.802 > 1.96; P Values = 0.000 < 0.05.

The model of the corresponding component of the dependent variable on performance is tested with the hypothesis H2 that the performance is directly affected by accounting information ( $\beta = 0.191$ , T Values = 3.945 > 1.96, P Values =

0.000 < 0.05) and the hypothesis H3 that the direct effect of corporate governance on performance ( $\beta = 0.410$ , T Values = 9.520 > 1.96; P Values = 0.000 < 0.05). From Table 5, it is shown that both hypotheses are accepted and it shows that accounting information has the strongest effect on corporate governance, followed by the effect of corporate governance on performance and finally on corporate governance. The effect of accounting information on performance (Normalized Impact Factor).

Table 5: Test results on direct effects.

Hypothesis	Relationship	Original Sample (O)	Standard Deviation (STDEV)	T Values	P Values	Result
H1	Accounting information -> Corporate Governance	0.470	0.048	9.802	0.000	Accepted
H2	Accounting information -> performance	0.191	0.08	3.945	0.000	Accepted
H3	Corporate Governance -> Performance	0.410	0.043	9.520	0.000	Accepted

The results of testing the hypothesis on indirect effects

#### Testing indirect effects

The author used the four-step process proposed by Baron and Kenny (1986) to test for mediated effects.

In step 1, the author tests the effect of the independent variable on the dependent variable. Table 4.30 shows that accounting information (independent variable) has a positive effect on performance (dependent variable) because there is a effect coefficient of  $\beta = 0.191$  and the P Values < 0.05.

In step 2, the author tests that the intermediate variable is influenced by the independent variable, Table 4.31 shows that the independent variable of accounting information has a positive effect on the variable of corporate governance, we see that the effect coefficient is  $\beta = 0.470$  and the P Values < 0.05.

In step 3, the author tests that the dependent variable is influenced by the intermediate variable, Table 4.32 shows that the intermediary variable corporate governance has a positive effect on the dependent variable of performance because it has an effect coefficient of  $\beta = 0.410$  and P Values < 0.05.

- In step 4, the author firstly examines the specific indirect effects: consider the indirect influence from accounting information on the performance through the intermediary variable of corporate governance. The results in Table 4.33 show that the separate indirect effect has a P Value of less than 0.05. Thus, corporate governance plays an intermediary role in the effect of accounting information on performance, with the regression coefficient of the indirect effect of accounting information -> corporate governance -> performance of 0.193.

- Next, the author examines the total indirect effects: in general, the indirect effects of



accounting information on the performance of the intermediate variable. The combined indirect effects will be equal to the sum of all the separate indirect effects. The research model has only one intermediate variable, so the total indirect effects is the same as the

separate indirect effect. In Table 4.34, it shows that the combined indirect effect from accounting information → performance has P Value equal to  $0.000 < 0.05$ . Thus, there exists an indirect effect from accounting information on performance.

Table 6: *Test results*

Effects	Original Sample (O)	Standard Deviation (STDEV)	T Values	P Values
Accounting information -> Performance	0.191	0.048	3.945	0.000
Accounting information -> Corporate Governance	0.470	0.048	9.802	0.000
Corporate Governance -> Performance	0.410	0.043	9.520	0.000
<b>Specific Indirect Effects</b>				
Accounting information -> Corporate Governance -> Performance	0.193	0.194	0.029	6.702
<b>Total Indirect Effects</b>				
Accounting Information -> Performance	0.193	0.194	0.029	6.702

Additional test for indirect effects

Using the Bootstrapping method with a sample size of 5,000, the Confidence interval (CI) and Variance accounting for (VAF) were calculated

to confirm the intermediate effects confirmed in the previous steps. The results of Bootstrapping with a sample size of 5,000 were compiled by the author (table 7).

Table 7: *Results of additional test for indirect effects*

Independent- intermediary-dependent variable	Original Sample (O)	CI	VAF
Accounting Information -> Corporate Governance -> Performance	0.193	0.141 -0.254	0.5039

CI is from 0.141 to 0.254, so the CI interval does not include zero (table 7), from which the author concludes again that there exists an indirect effect of accounting information on the performance, Hair & et al (2016). The VAF (variance accounted for) determines the value of an indirect effect relative to the total effects (that is, direct effects + indirect effects), Hair et al (2016). VAF = 50.39% ranging from 20% to 80% indicates a partial mediating effect of corporate governance in the effect of accounting information on performance. This also shows that accounting information has an indirect and direct effect on performance.

### Discussion of research findings

Effect of accounting information on corporate governance

The results of hypothesis testing H1 are accepted, showing that the intermediate variable of corporate governance has a positive effect on the independent variable of accounting information, because it has an effect coefficient of  $\beta = 0.470$  and P Values  $< 0.05$ , this contributes to the fact that accounting information is an essential reference information for specific corporate governance in terms of implementing decisions of managers. The research results are consistent with the research of Friederike Wall, Dorothea Greiling (2011; Dima, FC (2020) ORU, SS

(2020) studies that suggest that accounting effectively distributes information for all levels of management to perform. Accounting information can influence managers' decision making in two ways: directly as input to decisions or indirectly by influencing the behavior of managers. Compared with the research William J. Bruns, Jr. (1968); Robert M. Bushman, Abbie J. Smith (2003); Will Seal (2006); Gardi, B. (2021) only study about financial or management accounting information that affects management decisions, strengthens input for CEOs to establish better business strategies. Compared with these studies, the author's research has measured accounting information more clearly, the measured accounting information includes financial accounting information and management accounting information. Realistic, understandable, comparable, wide-ranging, timely, integrated, and uniform accounting information are the real essentials of decision-making by managers. These factors are important and closely related characteristics in the decision making of the managers. Research suggests that accounting information is most important to inform executives, and the information provided is useful if it is easy to understand for users.

The analysis shows the important characteristics of accounting information to help managers in companies make strategic decisions. Accordingly, managers at companies on the Vietnam's stock market can use both financial accounting information and management accounting information to get full effective and strategic accounting information. Therefore, accounting information is considered an essential and indispensable tool for all managers at companies, helping companies survive and develop in a competitive and volatile business environment nowadays.

Effect of accounting information to performance

Test results of hypothesis H2 which is the effect of accounting information on performance (with  $\beta = 0.191$ , T Values =  $3.945 > 1.96$ , P Values =  $0.000 < 0.05$ ),

hypothetical results H2 is statistically significant, showing that accounting information has a positive effect on performance. This study and the study of Smt. Bhavna P. Patel (2015) is quite similar, the study has evaluated the effectiveness of accounting information in making decisions from many different aspects such as better decision managers, quality of financial statements. The main and effective internal control are improved, implementation measures are strengthened, financial transaction processes are facilitated, and the organization's profits are enhanced. Also the study of Lokman Mia, Brian Clarke (1999); Josep M. Argilés, E. John Slop (2003); Peter Cleary (2016); Deliana, D., Siregar, DA, & Rahman, A. (2020) also show that accounting information (studies that only consider financial accounting information or management accounting information) enhance financial performance or improve corporate performance, this finding is partially compatible with the author's study. Because the author considers accounting information both in terms of financial accounting information and management accounting information in addition to previous studies looking at financial performance, the study of the author also considers non-financial performance aspects.

The effect of corporate governance on performance

The test results of Hypothesis H3 which is the effect of corporate governance on performance ( $\beta = 0.410$ , T Values =  $9.520 > 1.96$ ; P Values =  $0.000 < 0.05$ ), Hypothesis H3 is accepted from the given results. This confirms that corporate governance in terms of strategic decision-making by executives has a positive effect on firm performance, which is consistent with the study of Abubakar, AM, Elrehail, H. et al. (2019); Hamzeh M. Alhawamdeh et al. (2019) argue that rational decision making is an indispensable factor for the company, strategic decision making plays an important role in the effective operation of the organization. The results achieved by executives when making strategic decisions will be greatly influenced by surrounding factors. Therefore, the executives need to have support from the company system,

especially the accounting department, to help convey timely information to the executives to make reasonable decisions, increasing performance. Therefore, organizational performance must be in line with the making of strategic decisions.

The mediating effect of corporate governance in the indirect effects of accounting information on performance

Corporate governance acts as a partial mediator for the indirect effect of accounting information on the firm performance. This result is a new point for domestic and foreign studies that the author has access to.

In addition, this result is also supported by Smt. Bhavna P. Patel (2015). According to the author, accounting information is effective in decision making from many different perspectives such as better decision managers, improved financial reporting quality, and enhanced measures, facilitating financial transaction processes and helping to improve organizational profitability. Along with that, Tu Thanh Hoai et al. (2022) explained the role of management accounting information and accounting capacity to enhance the contribution of accountants in making strategic decisions to enhance business performance.

## Conclusion

The purpose of the study is to build and test a research model that affects the corporate governance and performance of listed companies, in addition, the study also considers the effect of corporate governance on performance and the intermediary role of corporate governance of companies listed on the stock market in Vietnam. Thereby the author contributes implications for executives at these companies. Accordingly, the study considered and dealt with four specific research objectives as follows: (1) verifying and quantifying the intensity of the direct effects of accounting information on corporate governance (aspect of decision-making) (2) validating and quantifying the direct effects of accounting information on the firm

performance. (3) validating and quantifying the intensity of the direct effects of corporate governance (aspect of decision-making) on firm performance. (4) validating and quantifying indirect effects of accounting information on firm performance through corporate governance. Specific research objectives are expressed through four questions. From the questions, the author has developed four hypotheses based on the foundation theories and overview to form the model considered in the research. A mixed research method (quantitative and qualitative) is used by the author to solve the set objectives. The qualitative method was conducted first to clarify the appropriateness of each proposed relationship in the research model when associated with practice and the appropriateness of the scale of the variables in the model when associated with the situation of listed companies in Vietnam. –The study gives evidence that (1) accounting information has a direct and positive effect on corporate governance; (2) accounting information has a direct and positive effect on performance; (3) corporate governance has a direct and positive effect on performance. Verification of the indirect relationship hypothesis reveals a partial mediating effect of corporate governance on the effect of accounting information on performance. This also shows that accounting information has both direct and indirect effects on performance. With the research results achieved, the study has made theoretical and practical contributions to listed companies in Vietnam. In addition, some implications for management in listed companies in Vietnam are provided from the research results.

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